

The cross-border question outside your usual remit is often the one your client expects you to solve.

When a UK client takes US investment, hires in the US or restructures, the questions quickly cross tax, legal and commercial boundaries. Individual advisers can answer their part, but no one owns the structure as a whole or the sequence of decisions.

NorthArc works alongside you, recommends the right route and sets out what should happen, and when.

WHEN TO INVOLVE NORTHARC

- | | | | |
|----|--|----|---|
| 01 | Takes investment from a US investor | 04 | Relocates a founder or key executive |
| 02 | Forms a US entity or makes its first US hire | 05 | Enters a sale or transaction involving a US buyer |
| 03 | Is asked to establish a Delaware parent | 06 | Restructures ahead of its next funding round |

Right answers in isolation can still create the wrong structure.

A UK adviser may correctly address the immediate tax or reporting question; a US provider may correctly establish the entity. But without someone assessing the whole structure, a straightforward instruction can create wider consequences. The cost appears later: **duplicated work, unexpected filings, compromised EIS or EMI benefits**, and difficult questions from the board, investors or a buyer.

WHAT YOUR CLIENT RECEIVES

A defensible, board-ready recommendation within five working days.

01

The Defensibility Brief

The available routes, their UK and US consequences, and the evidence behind the recommendation.

02

The Adviser Summary

The client's key questions, answered directly and in plain language, with the relevant issues for its advisers.

03

The Decision Roadmap

What to do now, what to defer, and the sequence in which each adviser should be involved.

ALONGSIDE YOU BY DESIGN

NorthArc does not replace the client's accountant, CFO or lawyer. We establish the right direction, document the reasoning and work alongside the existing adviser team during implementation.

DECISION

Whether US investment required a restructuring.

NORTHARC ASSESSED

US investor tax, UK reliefs and future fundraising flexibility.

RECOMMENDATION

Retain the UK structure; defer any US reorganisation.

ImpactOS · UK SaaS company with US investment

Outcome: investment completed without restructuring

THE NEXT STEP

Bring NorthArc in before a client commits to its next US move.

In 20 minutes, we will identify the US-linked situations most relevant to your client base and where specialist support may help, while keeping you central to the relationship.

[Book a 20-minute call](#)

stephen@northarcadvisory.co.uk



Stephen Pell FCCA CTA · Founder, NorthArc Advisory
Chartered Certified Accountant and Chartered Tax Adviser

northarcadvisory.co.uk

NorthArc Advisory Limited · Company No. 16884294