

The cross-border decision no one in the syndicate owns is often the one that complicates the next round.

When a UK portfolio company takes US investment, hires in the US or restructures, its advisers answer separate UK and US questions. No one assesses the structure as a whole, or owns the sequence of decisions.

NorthArc brings those questions together, recommends the right route and sets out what should happen, and when.

WHEN TO INVOLVE NORTHARC

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|----|--|----|---|
| 01 | Accepts investment from a US investor | 04 | Relocates a founder or key executive |
| 02 | Forms a US entity or makes its first US hire | 05 | Enters a sale or transaction involving a US buyer |
| 03 | Is asked to establish a Delaware parent | 06 | Restructures ahead of its next round |

Right moves in the wrong order still break.

A UK accountant may correctly advise on the UK position; a US lawyer may correctly establish the US entity. But without one adviser owning the overall structure, a reversible decision can become expensive to unwind. The cost appears in the next transaction: **additional diligence, a delayed round or jeopardised EIS and EMI benefits**. By then, the company may be too far into the structure to unwind it cleanly.

WHAT A PORTFOLIO COMPANY RECEIVES

A defensible, board-ready recommendation within five working days.

01

The Defensibility Brief

The available routes, their UK and US consequences, and the evidence behind the recommendation.

02

The Board Summary

The company's key questions, answered directly and in plain language, on a single page.

03

The Decision Roadmap

What to do now, what to defer, and the sequence in which each step should happen.

INDEPENDENT BY DESIGN

NorthArc does not sell incorporations or push a predetermined route. The recommendation follows the evidence, even when the right answer is to do nothing.

DECISION

Whether US investment required a restructuring.

NORTHARC ASSESSED

US investor tax, UK reliefs and future fundraising flexibility.

RECOMMENDATION

Retain the UK structure; defer any US reorganisation.

ImpactOS · UK SaaS company with US investment

Outcome: investment completed without restructuring

THE NEXT STEP

Find the portfolio companies that should speak to NorthArc before acting.

In 20 minutes, we will identify the US-linked trigger points most relevant to your portfolio and where an introduction may help, before the issue becomes a board, diligence or transaction problem.

[Book a 20-minute call](#)

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